

2016

Diving Pride 44 Seats Sell proposal



Dubai Sub

16/1/2016

This is a fantastic opportunity to purchase this W-34-41 passenger submarine or to acquire the complete business, situated in the beautiful marina of San Miguel, Tenerife. This tourist submarine is one of the islands top attractions, with no other one in the region.

The SUB-34-41 tourist submarine, is the world's most sophisticated hi-tech tourist submarine. It has a passenger count of 44 plus 3 crew members and is built to a very high specification and designed for safety and total comfort.

The submarine is about to undergo a refit for a new classification for 2016, including a complete new set of windows and will include all spares and support equipment - chargers and compressor. The submarine is dive-ready and is available for inspection. Rare opportunity to own this large productive vehicle.

This is an exceptional condition throughout. this vessel has a very reliable operations record and has been built to meet stringent requirements for operations by GL/DNV.

Available for inspection and fully dive-ready and in GL class. Viewing is essential to see the quality and finish of this submarine

The Success

The operation is building up at a steady pace. The company and the excursion is gaining more exposure and with time we will see these numbers increase. This success has resulted, in continuous year on year expansion of the company. The business has a successful proven track record of continued financial growth. In 2014 SUB-34-41 took 42,000 passengers, which was 7% up from 2013. This year they are already up in the first quarter of 2015 by 8%, when compared with 2014..

The main success factors of this business is the very efficiently built infrastructures (berths, tourist reception areas, gift shops etc.) and of course the near perfect climates of SUB-3-41, allowing all year round dives. The company was first established in SUB-3-41 in the summer of 2007 and has no other competition in Europe.

You can build your own reception center has its own Terrace cafe with great views looking towards sea You will also find a restaurant plus shop where you can purchase all your souvenirs from your dive, plus much more.

Our submarine are designed to be 100% environmentally friendly. The submarine are powered by batteries, and we have no oils or pollutants onboard, which could either harm the marine life, or their habitat. We operate our own free bus service from all the major resorts on the sea

This business is being offered for sale due to the owner's retirement.

SUB-34-41 submarine business consists of:

- 1 SUB-34-41 submarine
- 2 Surface support boat

Rental items:

- Commercial offices to be built or rented in your country
- 1 Shop plus small restaurant or cafe

Specifications:

- The submarines were designed and built in Finland
- They are 18.5 m long, 4 m wide and 6.5 m high
- Total weight in air is 106 tons
- Maximum operating depth is 60 m
- Capacity: 44 passengers + crew
- 22 large viewports (800mm diameter), 11 on each side
- 2 very large viewports (each end): 1600mm diameter
- Propulsion: 6 x 15 k/Watts electrical motors
- Safety features: All systems are duplicated for extra safety

Introduction into the submarine tourist industry:

In any location at which a passenger submarine operates, it is notably unique in its ability to capture a significant portion of the tourist arrivals. In some locations, over 25% of incoming tourists will enjoy the submarine experience before they depart. The UAE Sea have perfect weather conditions for this industry, with clear waters and over 330 day of sunshine a year make this the perfect location for non stop diving.

While this operation is, indeed, extraordinarily successful, it suffices to illustrate the profit potential of a tourist submarine operating business. This tourist submarine model, has the ability to do 9 dives or more a day, with 44 passengers each dive, at around \$50 USD per person, does not take to much working out that this can amount to over 15000-22000 USD a day operation. yearly sales around 5-7 Million USD.

The marine leisure sector is the fastest growing segment of the travel industry, as is evidenced by the success and growth of public and private aquariums and marine parks, the cruise ship industry, seaside destination resorts, harbor and dinner cruises and sport diving.

Personal submarines constitute the only direct experience that most people will have with the undersea world. Passengers of any age and physical condition can enjoy a comfortable and safe experience that is so unique it boasts a 95+% satisfaction level.

Personal submarines also promote environmental stewardship, for only in seeing and appreciating marine life in its natural setting can people be effectively motivated to act to protect the marine environment. And personal submarines themselves are entirely non-polluting, with battery powered electric thrusters that emit no hydrocarbons or other effluents. The submarines operate at low speeds, and are extraordinarily maneuverable so that they never come in contact with coral reefs or marine life. In fact, these vehicles are routinely approved to operate in the most ecologically sensitive marine parks and preserves.

The owners who are looking to retire in the near future will give full training to the new buyers to make sure there is a full understanding of the business to carry on the success and growth that this Personal submarine business has achieved.

Price. EMAIL : OFFICE@DUBAISUB.COM

Yearly check costs 15000 euro

Why this opportunity: new ones costs 5-6 Million Euro , 18 months build time , uniqueness non ones in UAE

If you require further information regarding this business, then please contact:

Call Us for more details to close the deal and visit date

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