



INVESTOR DECK

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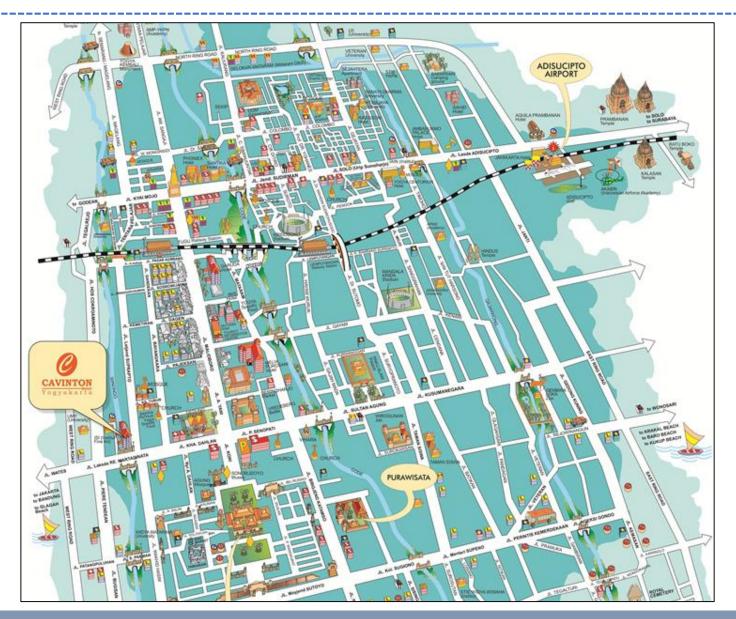
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CAVINTON HOTEL THE STORY

The word CAVINTON was derived from a medicine that provides peace and tranquility to the soul. With this in mind, CAVINTON HOTEL guests are pampered with amenities and activities that will provide peace and tranquility to their soul while staying at CAVINTON HOTEL. The CAVINTON Hotel Yogyakarta, is a 4 star hotel located near the Malioboro Tourist Area. The hotel provides 208 spacious rooms & suites equipped with ballroom & meeting rooms that can accommodate up to 500 pax and has state of the art meeting room equipment. A 15 minute walk to local tourist attractions make it a favorite among visitors.



THE LOCATION



CAVINTON Hotel Yogyakarta is located just 1km away from tourist attractions near:

- Malioboro Street
- Vredeburg Fort
- Beringhardjo Batik Market
- Malls & shopping centers
- Historical Post Office
- The Royal Palace
- Taman Sari Water Castle

It is also 30 mins from the Yogyakarta International Airport making it convenient for both local and foreign tourists.

CAVINTON HOTEL YOGYAKARTA

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HOTEL FACILITIES

2 Ballrooms 8 Meeting rooms Restaurant Room service 24 hours Sky lounge & bar Coffee lounge

Swimming pool Fitness center Business center Kids playground Spa & massage Laundry Car rent Doctor on call Valet parking WIFI Souvenir corner







ROOM FEATURES



ROOM TYPE	DIMENSION	TWIN	KING	TOTAL
Superior	30 m ²	21	5	26
Deluxe	32 m ³	80	20	100
Executive	35 m ²	39	31	70
Royal Suite	75 m ³		10	10
Royal Executive suite	75 m ³		1	1
President Suite	112 m		1	1

ROOM FEATURES:

A.C

Smoking & Non Smoking

Connecting

LEDTV

Satellite TV channel

WIFI

In room safe

Working desk

Mini Bar

Amenities

Hair dryer

Body mirror

Bath robe

Standing shower & Jacuzzi

City or Mountain view

SUPERIOR ROOM

Room Dimension: 30 M2

TWIN BED: 21 | KING BEND: 5

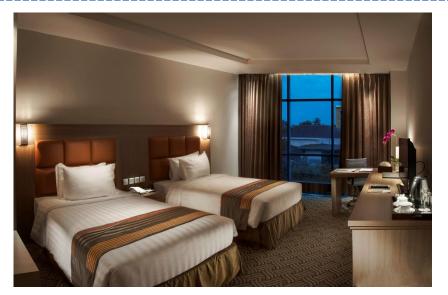
Amenities:

Towel set

Tooth brush, soap Bar, Shaver, cotton bud, shower cap, body lotion, shampoo, sewing kit

Mineral water - AQUA

- TV LED , 32"
- Telephone
- A.C individual & centralized control (saving energy system)
- Standing shower
- Coffee Maker
- Hair Dryer
- Mini Bar
- Wardrobe
- Eco-washer toilet
- Hot-cold running water





DELUXE ROOM

Room Dimension: 32 M2

TWIN BED: 80 | KING BED: 20

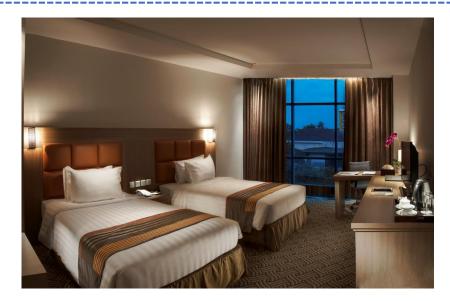
Amenities:

Towel set

Tooth brush, soap Bar, Shaver, cotton bud, shower cap, body lotion, shampoo, sewing kit

Mineral water - AQUA

- TV LED , 32"
- Telephone
- A.C individual & centralized control (saving energy system)
- Standing shower
- Coffee Maker
- Hair Dryer
- Mini Bar
- Wardrobe
- Eco-washer toilet
- Hot-cold running water





EXECUTIVE ROOM

Room Dimension: 35 M2

TWIN BED: 39 | KING BED: 31

Amenities:

Towel set

Tooth brush, soap Bar, Shaver, cotton bud, shower cap, body lotion, shampoo, sewing kit

Mineral water - AQUA

- TV LED , 40"
- Telephone
- A.C individual & centralized control (saving energy system)
- Standing shower / Bath Tub
- Coffee Maker
- Hair Dryer
- Mini Bar
- Wardrobe
- Eco-washer toilet
- Hot-cold running water





ROYAL SUITE

Room Dimension: 75 M2

TWIN BED: 39 | KING BED: 31

Amenities:

Towel set

Tooth brush, soap Bar, Shaver, cotton bud, shower cap, body lotion, shampoo, sewing kit

Mineral water - AQUA

- TV LED , 42" (2 sets)
- Telephone
- A.C individual & centralized control (saving energy system)
- Standing shower / Bath Tub
- Jacuzzi
- Coffee Maker
- Hair Dryer
- Mini Bar
- Wardrobe
- Eco-washer toilet
- Hot-cold running water





PRESIDENTIAL SUITE

Room Dimension: 75 M2

KING BED: 3

Amenities:

Towel set

Tooth brush, soap Bar, Shaver, cotton bud, shower cap, body lotion, shampoo, sewing kit

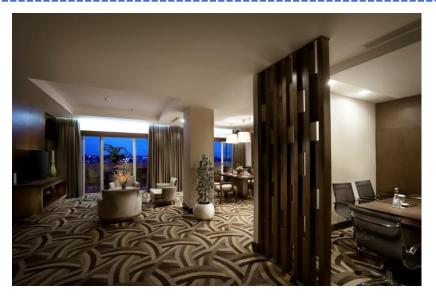
Mineral water - AQUA

Features:

- TV LED , 42" (2 sets)
- Telephone
- A.C individual & centralized control (saving energy system)
- Standing shower / Bath Tub
- Jacuzzi
- Coffee Maker
- Hair Dryer
- Mini Bar
- Wardrobe
- Eco-washer toilet
- Hot-cold running water

Special Features:

- Small Meeting Room
- Powder Room
- Dinning Room
- Balcony
- 24 hours Butler service up on request

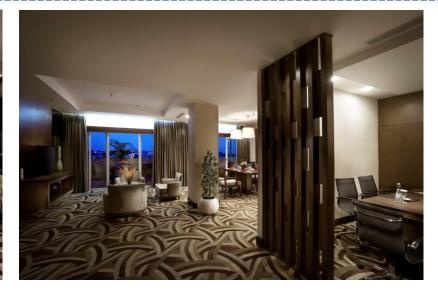




ROYAL & PRESIDENTIAL SUITE













BANQUET DETAILS

FUNCTIONS ROOM	Dimension	Theatre	Classroom	Round Table
Prambanan Ballroom	20 X 16 Meter	400	260	200
Kalasan Jr. Ballroom	16 X 12 Meter	300	110	80
Ratu Boko	8 X 9 Meter	80	40	20
Sambisari	8 X 9 Meter	80	40	20
Dawangsari	8 X 9 Meter	80	40	20
Plaosan	8 X 8 Meter	70	30	20
Barong	8 X 10 Meter	80	40	20
Candi Ijo	30 M2	12	6	8
Mendut	30 M2	12	6	8
Pawon	30 M2	12	6	8
Dworowati	30 M2	12	6	8
Selogriyo	30 M2	12	6	8
Losari	30 M2	12	6	8





FINANCIALS 2016 – 2018 (SEPT)

THE FINANCIALS

	2016	2017	Sep-18
Revenue			
Room	12,654,550,060	13,947,425,820	9,474,767,066
Food	10,290,214,332	9,567,099,665	7,561,865,476
Beverage	144,121,600	127,812,664	98,137,301
Other F&B	52,513,901	98,213,215	58,070,868
Minor Dept	205,557,756	192,293,480	59,976,747
Other Income	49,561,266	54,501,860	<i>77,555,7</i> 53
Total Revenue	23,396,518,915	23,987,346,704	17,330,373,211
Cost of Sales			
Food	3,109,645,740	2,774,849,080	2,145,271,019
Beverage	34,437,563	24,563,655	22,896,261
Other F&B	58,269,223	2,613,707	1,262,626
Minor Dept	8,012,259	15,191,937	3,463,529
Total COGS	-3,210,364,785	-2,817,218,379	-2,172,893,435
Expenses			
Payroll	3,559,700,444	3,703,060,936	2,942,734,435
Room	1,430,853,622	2,177,948,828	1,182,667,312
F&B	520,116,966	714,881,095	553,399,155
A&G	723,239,971	602,983,530	344,466,321
S&M	162,743,693	156,457,118	585,451,601
POMEC	300,364,749	368,548,203	334,878,541
Energy	2,233,669,320	2,418,241,912	1,723,585,193
Minor Dept	10,924,162	6,540,890	9,947,342
Total Expenses	-8,941,612,927	-10,148,662,512	-7,677,129,900
GROSS OPERATING PROFIT	11,244,541,203	11,021,465,813	7,480,349,876

Statistic	2016	2017	Sep-18
Room Available - Daily	199	199	200
Room Available - Yearly	71,608	72,889	54,510
Paid Room OCC	34,317	34,448	24,904
Paid room OCC %	47.92%	47.26%	45.69%
Average Room Rate	368,755	404,883	380,452
GOP IDR	11,244,541,203	11,021,465,813	7,480,349,876
GOP %	48.06%	45.95%	43.16%

CONTACT US

We're here to help!



